

# Learn to Calculate Monthly Averages in Excel

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## Introduction: Understanding Monthly Averages in Excel

In data analysis, understanding trends over time is crucial for making informed decisions. One common analytical task involves calculating the **average** value of a **dataset**, grouped by specific time intervals, such as months. This approach helps identify seasonal patterns, evaluate performance, and forecast future outcomes. For businesses tracking sales, project managers monitoring task completion rates, or financial analysts examining expenses, having the ability to quickly aggregate and analyze data on a monthly basis within **Excel** is invaluable.

This guide will walk you through a detailed, step-by-step process to effectively calculate monthly averages in **Excel**. We will explore how to transform raw daily data into meaningful monthly summaries using several built-in functions. By the end of this tutorial, you will be equipped with the knowledge to apply these techniques to your own datasets, gaining deeper insights into your operations.

Consider a scenario where you have daily sales figures and you wish to determine the average daily sales for each month. This seemingly complex task can be broken down into manageable steps, leveraging **Excel**'s powerful capabilities. Below is an illustrative example of the kind of data we will be working with:

|    | A           | B            | C | D | E | F | G |
|----|-------------|--------------|---|---|---|---|---|
| 1  | <b>Date</b> | <b>Sales</b> |   |   |   |   |   |
| 2  | 1/1/2022    | 40           |   |   |   |   |   |
| 3  | 1/19/2022   | 45           |   |   |   |   |   |
| 4  | 1/24/2022   | 32           |   |   |   |   |   |
| 5  | 2/2/2022    | 38           |   |   |   |   |   |
| 6  | 2/13/2022   | 12           |   |   |   |   |   |
| 7  | 3/14/2022   | 40           |   |   |   |   |   |
| 8  | 3/15/2022   | 22           |   |   |   |   |   |
| 9  | 3/17/2022   | 24           |   |   |   |   |   |
| 10 | 3/20/2022   | 25           |   |   |   |   |   |
| 11 |             |              |   |   |   |   |   |
| 12 |             |              |   |   |   |   |   |
| 13 |             |              |   |   |   |   |   |
| 14 |             |              |   |   |   |   |   |
| 15 |             |              |   |   |   |   |   |
| 16 |             |              |   |   |   |   |   |
| 17 |             |              |   |   |   |   |   |
| 18 |             |              |   |   |   |   |   |
| 19 |             |              |   |   |   |   |   |
| 20 |             |              |   |   |   |   |   |
| 21 |             |              |   |   |   |   |   |

The subsequent sections will meticulously detail each stage of this calculation, ensuring clarity and providing a robust understanding of the underlying Excel functions involved. We'll start by organizing our data and then proceed to extract, identify, and finally calculate the desired averages.

## Step 1: Preparing Your Data in Excel

The foundational step for any analysis in [Excel](#) is to ensure your data is correctly entered and structured. For calculating monthly averages, it is essential to have a column dedicated to dates and another for the numerical values you wish to average. Accurate data entry minimizes errors and streamlines the subsequent computational steps.

Begin by opening a new or existing spreadsheet in [Excel](#). Populate the first column (Column A) with your dates and the second column (Column B) with the corresponding numerical values, such as daily sales. It is important that your dates are formatted as actual dates in Excel, not as text, to allow for date-specific functions to work correctly. If your dates are not recognized, you may need to adjust the cell formatting.

For our example, we will use a simple [dataset](#) consisting of daily records. This structured format will serve as the basis for all further calculations in our exercise. The image below illustrates how your initial data setup should appear:

|    | A           | B            | C | D | E | F | G |
|----|-------------|--------------|---|---|---|---|---|
| 1  | <b>Date</b> | <b>Sales</b> |   |   |   |   |   |
| 2  | 1/1/2022    | 40           |   |   |   |   |   |
| 3  | 1/19/2022   | 45           |   |   |   |   |   |
| 4  | 1/24/2022   | 32           |   |   |   |   |   |
| 5  | 2/2/2022    | 38           |   |   |   |   |   |
| 6  | 2/13/2022   | 12           |   |   |   |   |   |
| 7  | 3/14/2022   | 40           |   |   |   |   |   |
| 8  | 3/15/2022   | 22           |   |   |   |   |   |
| 9  | 3/17/2022   | 24           |   |   |   |   |   |
| 10 | 3/20/2022   | 25           |   |   |   |   |   |
| 11 |             |              |   |   |   |   |   |
| 12 |             |              |   |   |   |   |   |
| 13 |             |              |   |   |   |   |   |
| 14 |             |              |   |   |   |   |   |
| 15 |             |              |   |   |   |   |   |
| 16 |             |              |   |   |   |   |   |
| 17 |             |              |   |   |   |   |   |
| 18 |             |              |   |   |   |   |   |
| 19 |             |              |   |   |   |   |   |
| 20 |             |              |   |   |   |   |   |
| 21 |             |              |   |   |   |   |   |
| 22 |             |              |   |   |   |   |   |

Once your data is entered and correctly formatted, you are ready to proceed to the next step, which involves extracting the month information from these dates. This separation of month data is crucial for grouping and averaging by month.

## Step 2: Extracting Month Numbers from Dates

To group your data by month, you first need to isolate the month component from each date entry. Excel provides a dedicated function for this purpose: the `MONTH()` function. This [function](#) takes a date as its argument and returns the month as an integer, ranging from 1 (January) to 12 (December).

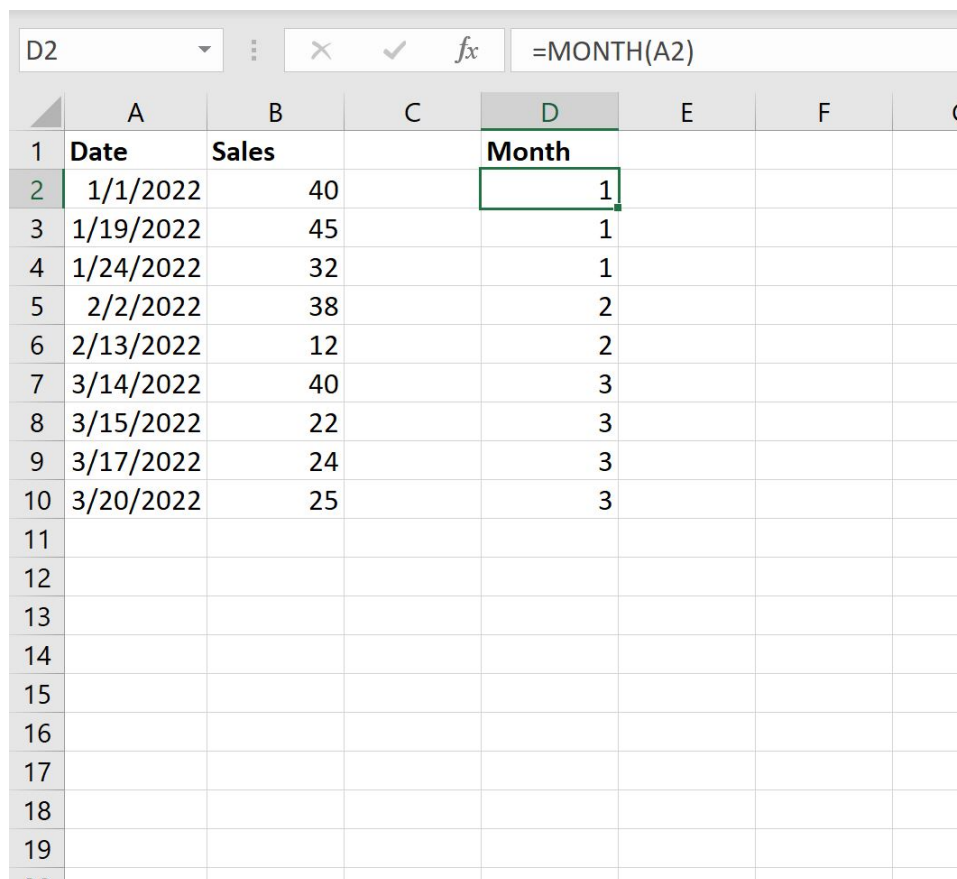
The `MONTH()` function is straightforward to use. Its syntax is simply `=MONTH(serial_number)`, where `serial_number` is the date from which you want to extract the month. This function is invaluable when you need to perform calculations or analysis based on monthly periods, as it

standardizes the month representation.

To apply this in our example, navigate to an empty column, such as Column D, and in cell **D2**, type the following formula. This formula targets the date in cell **A2**, retrieving its corresponding month number:

**=MONTH(A2)**

After entering the formula into cell **D2**, press Enter. The cell will display the month number for the date in **A2**. To apply this formula to all other dates in your [dataset](#), simply use the [fill handle](#). Click on cell **D2**, then click and drag the small square at the bottom-right corner of the cell downwards until you cover all rows containing dates. This action efficiently copies the formula, adjusting the [cell reference](#) (e.g., from A2 to A3, A4, etc.) automatically.



|    | A           | B            | C | D            | E | F | G |
|----|-------------|--------------|---|--------------|---|---|---|
| 1  | <b>Date</b> | <b>Sales</b> |   | <b>Month</b> |   |   |   |
| 2  | 1/1/2022    | 40           |   | 1            |   |   |   |
| 3  | 1/19/2022   | 45           |   | 1            |   |   |   |
| 4  | 1/24/2022   | 32           |   | 1            |   |   |   |
| 5  | 2/2/2022    | 38           |   | 2            |   |   |   |
| 6  | 2/13/2022   | 12           |   | 2            |   |   |   |
| 7  | 3/14/2022   | 40           |   | 3            |   |   |   |
| 8  | 3/15/2022   | 22           |   | 3            |   |   |   |
| 9  | 3/17/2022   | 24           |   | 3            |   |   |   |
| 10 | 3/20/2022   | 25           |   | 3            |   |   |   |
| 11 |             |              |   |              |   |   |   |
| 12 |             |              |   |              |   |   |   |
| 13 |             |              |   |              |   |   |   |
| 14 |             |              |   |              |   |   |   |
| 15 |             |              |   |              |   |   |   |
| 16 |             |              |   |              |   |   |   |
| 17 |             |              |   |              |   |   |   |
| 18 |             |              |   |              |   |   |   |
| 19 |             |              |   |              |   |   |   |
| 20 |             |              |   |              |   |   |   |

Upon completing this step, you will have a new column populated with the month numbers corresponding to each date. This organized list of month identifiers is a critical precursor to grouping and calculating averages.

### Step 3: Identifying Unique Months for Analysis

Once you have extracted all the month numbers, the next logical step is to determine the unique months present in your data. This is crucial because you'll want to calculate an average for each distinct month, rather than repeatedly processing the same month. Identifying unique months provides the criteria for our subsequent averaging calculations.

Excel offers a dynamic array function, `UNIQUE()`, which is perfectly suited for this task. The [UNIQUE function](#) extracts all distinct values from a specified range, presenting them in a new array. This eliminates duplicates and provides a clean list of the months for which we need to compute averages.

To implement this, select an empty cell where you want your list of unique months to appear, for instance, cell **F2**. Type the following formula, referencing the column where you extracted the month numbers (Column D in our example):

**=UNIQUE(D2:D10)**

Press Enter, and Excel will automatically spill the unique month numbers into cells below **F2**. This dynamic array feature means you don't need to drag and fill; the function intelligently populates the necessary range. This list will serve as our grouping [criterion](#) for the final averaging step.

|    | A           | B            | C | D            | E | F                    | G |
|----|-------------|--------------|---|--------------|---|----------------------|---|
| 1  | <b>Date</b> | <b>Sales</b> |   | <b>Month</b> |   | <b>Unique Months</b> |   |
| 2  | 1/1/2022    | 40           |   | 1            |   | 1                    |   |
| 3  | 1/19/2022   | 45           |   | 1            |   | 2                    |   |
| 4  | 1/24/2022   | 32           |   | 1            |   | 3                    |   |
| 5  | 2/2/2022    | 38           |   | 2            |   |                      |   |
| 6  | 2/13/2022   | 12           |   | 2            |   |                      |   |
| 7  | 3/14/2022   | 40           |   | 3            |   |                      |   |
| 8  | 3/15/2022   | 22           |   | 3            |   |                      |   |
| 9  | 3/17/2022   | 24           |   | 3            |   |                      |   |
| 10 | 3/20/2022   | 25           |   | 3            |   |                      |   |
| 11 |             |              |   |              |   |                      |   |
| 12 |             |              |   |              |   |                      |   |
| 13 |             |              |   |              |   |                      |   |
| 14 |             |              |   |              |   |                      |   |
| 15 |             |              |   |              |   |                      |   |
| 16 |             |              |   |              |   |                      |   |
| 17 |             |              |   |              |   |                      |   |
| 18 |             |              |   |              |   |                      |   |
| 19 |             |              |   |              |   |                      |   |
| 20 |             |              |   |              |   |                      |   |
| 21 |             |              |   |              |   |                      |   |

Having this concise list of unique months is fundamental to performing targeted calculations. It ensures that each month is considered precisely once when determining its average, making your analysis both accurate and efficient.

#### Step 4: Calculating Monthly Averages Using AVERAGEIF

With our unique month identifiers established, we are now ready to compute the **average** daily sales for each month. The ideal Excel function for this conditional averaging is **AVERAGEIF()**. This powerful function allows you to calculate the average of a range of cells that meet a specified **criterion**.

The **AVERAGEIF()** **function** has three essential arguments: `AVERAGEIF(range, criterion, average_range)`.

**range:** This is the range of cells you want to evaluate against the criterion. In our case, it's the column containing the extracted month numbers (Column D).

**criterion:** This is the condition or value that cells in the **range** must meet. Here, it will be each unique month number from our list in Column F.

**average\_range**: This is the actual range of cells that will be averaged if their corresponding cells in the **range** meet the **criterion**. For our example, this is the column with daily sales values (Column B).

It's crucial to use **absolute references** (e.g., \$D\$2:\$D\$10) for the **range** and **average\_range** to ensure they do not change when the formula is copied. The **criterion**, however, should typically be a **relative reference** (e.g., F2), so it correctly refers to the next unique month as the formula is dragged down.

In cell **G2**, adjacent to your first unique month in cell **F2**, enter the following formula:

**=AVERAGEIF(\$D\$2:\$D\$10, F2, \$B\$2:\$B\$10)**

After inputting the formula and pressing Enter, cell **G2** will display the average sales for the month indicated in **F2**. To apply this calculation for all unique months, use the **fill handle** once more. Drag the formula down from **G2** to cover all cells corresponding to your unique month list in Column F. This will populate Column G with the average daily sales for each respective month.

|    | A           | B            | C | D            | E | F                    | G                 |
|----|-------------|--------------|---|--------------|---|----------------------|-------------------|
| 1  | <b>Date</b> | <b>Sales</b> |   | <b>Month</b> |   | <b>Unique Months</b> | <b>Avg. Sales</b> |
| 2  | 1/1/2022    | 40           |   | 1            |   | 1                    | 39                |
| 3  | 1/19/2022   | 45           |   | 1            |   | 2                    | 25                |
| 4  | 1/24/2022   | 32           |   | 1            |   | 3                    | 27.75             |
| 5  | 2/2/2022    | 38           |   | 2            |   |                      |                   |
| 6  | 2/13/2022   | 12           |   | 2            |   |                      |                   |
| 7  | 3/14/2022   | 40           |   | 3            |   |                      |                   |
| 8  | 3/15/2022   | 22           |   | 3            |   |                      |                   |
| 9  | 3/17/2022   | 24           |   | 3            |   |                      |                   |
| 10 | 3/20/2022   | 25           |   | 3            |   |                      |                   |
| 11 |             |              |   |              |   |                      |                   |
| 12 |             |              |   |              |   |                      |                   |
| 13 |             |              |   |              |   |                      |                   |
| 14 |             |              |   |              |   |                      |                   |
| 15 |             |              |   |              |   |                      |                   |
| 16 |             |              |   |              |   |                      |                   |
| 17 |             |              |   |              |   |                      |                   |

The results will immediately provide clear insights into your monthly performance. Based on our example, the calculated averages are:

The [average](#) daily sales value for January (month 1) was **39**.

The [average](#) daily sales value for February (month 2) was **25**.

The [average](#) daily sales value for March (month 3) was **27.75**.

These averages offer a concise summary of your data, enabling quick comparisons and highlighting trends across different months.

## **Conclusion: Leveraging Monthly Averages for Insights**

Calculating monthly [averages](#) in Excel is a fundamental skill that transforms raw transactional data into actionable intelligence. By following the steps outlined in this guide--from data preparation and month extraction to identifying unique months and applying the powerful `AVERAGEIF()` [function](#)--you can efficiently analyze temporal trends in your datasets.

The ability to segment and summarize data by month allows for a clearer understanding of seasonal variations, performance fluctuations, and long-term patterns. This analytical capability is crucial for strategic planning, resource allocation, and identifying areas for improvement or opportunities for growth. Mastering these Excel techniques empowers you to derive deeper insights and make data-driven decisions more effectively.

## **Additional Resources for Excel Proficiency**

To further enhance your Excel skills and explore other advanced functionalities, consider delving into additional tutorials. Continuous learning can unlock even more powerful ways to manage and analyze your data, making you a more proficient user of this versatile software.

Here are some related tutorials that explain how to perform other common tasks in Excel, building upon the foundational knowledge you've gained today:

[How to Sum by Month in Excel](#)

[How to Count by Month in Excel](#)

[Introduction to Pivot Tables in Excel](#)

These resources can help you expand your data analysis toolkit, enabling you to tackle a wider range of challenges with confidence.